



Arne Voigt

Profil M Project Partner

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**Languages**

German, English

[www.profil-m.de](http://www.profil-m.de)

PROFIL **M**

## Clarity in the consulting process through experience and professional expertise

I have been providing international companies with personnel management support for 20 years. Both in personnel selection procedures and the assessment of potential as well as in the interdisciplinary further development of specialists and managers.

My customers appreciate me in particular for the fact that I am available to them as a sparring partner throughout the consulting process and that I develop solutions with them that fit their company's operational reality and culture.

I find sources of energy for my work in the trusting and uncomplicated contact with long-standing customers as well as in every possibility to leave the beaten track and break new ground in consulting.

## My expertise for you

- Design and introduction of sustainable talent management processes
- Executive assessment and consulting in central personnel decisions
- Leadership and negotiation training

## Special skills

- M.A. in Industrial and Organizational Psychology
- M.A. in Modern and Recent History
- Associate lecturer in the Department of Business Psychology at Fresenius University of Applied Sciences, Hamburg
- More than 20 years of consulting experience in leadership development
- International key account management in consulting
- Trained business coach (Coatrain, Hamburg)
- Trained hypnosis therapist (Milton Erickson Institut, Hamburg)

## Selected customers

- Dräger
- Xing
- Wintershall DEA
- HHLA
- Gebr. Heinemann

## Selected publications

- Voigt, Arne: Leistungsbeurteilung in der Praxis [Performance Evaluation in Practice]. In: Bildat, Lothar; Warszta, Tim (ed.): Psychologie im Human Resource Management. Ein Lehrbuch für Hochschule und Praxis [Psychology in Human Resources Management. A Textbook for University and Practice]